

**From:** [REDACTED]  
**To:** [James Donald - UKRI](#)  
**Cc:** [Kirsty Grainger - UKRI](#); [Christopher Grant \(UK SBS\)](#)  
**Subject:** RE: UKRI Fellows development network tender questions  
**Date:** 17 April 2020 09:47:29  
**Attachments:** [image001.png](#)

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Hi James,

Apologies for the delay in responding.

I would advise that we retain question 6.1. We need suppliers to demonstrate they have the necessary experience in delivering these services or to be able to provide a commentary at question 6.3 if they cannot provide at least one example.

For question 6.1, UKRI requires the minimum levels as stated in the Goods & Services (High Value) T&Cs, which are:

- Professional indemnity insurance for not less than £2 million per claim;
- Public liability insurance for not less than £5 million per claim;
- Employer liability insurance for not less than £5 million per claim
- Product liability insurance for not less than £5 million for claims arising from any single event.

I understand that Chris Grant has advised that the percentage of marks to be awarded for price should be increased from 10% to 20%. The reason for this is that it provides the opportunity for UKRI to be able to demonstrate value for money and ensures the suppliers look at their pricing model to make it competitive. UKRI is obliged to ensure that contracts are awarded to a supplier that deliver the 'most economically advantageous tender' based on price and non-price evaluation criteria. As this is a £3 million contract, only allowing 10% of marks to be allocated to pricing will make it difficult to ensure that value for money has actually been achieved. However, the decision is yours to make.

Should you have any queries, please let me know.

Kind Regards

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